



OnRamp Partner Program

Strategic Partnerships with Reciprocal Value

OnRamp offers the most comprehensive suite of data center services to support your customers at each and every layer of their operations. The resources we provide our partners and the flexibility of our programs make it easy for our partners to work with us. Simply put, as an OnRamp partner, you can generate more revenue, increase the profitability of your services, and grow your business.

REFERRAL PARTNER PROGRAM BENEFITS

The OnRamp Referral Partner Program allows our partners to take part in the rapidly growing data center services market by rewarding them for referring new customers to OnRamp.

- Choose generous monthly recurring commissions or lump-sum payments
- Reciprocal referrals from OnRamp
- Consistent enablement activities
- Dedicated sales, marketing, and support resources
- No minimum sales commitment requirement
- Co-marketing support for lead generation
- A clear, easy-to-understand program with the flexibility to fit your needs

REFERRAL PARTNER PROGRAM BENEFITS

The OnRamp Reseller Partner Program can help your customers succeed while you build an additional recurring revenue stream for your organization.

- New monthly recurring services to offer customers
- Reseller discounts up to 15% based on monthly spend
- Increase top line revenue and margins
- Opportunities for new business from OnRamp
- Consistent enablement activities
- Dedicated sales, marketing, and support resources
- No minimum sales commitment requirement
- Co-marketing support for lead generation

ABOUT ONRAMP

OnRamp is a leading HITRUST-certified data center services company that guides businesses through the complexities of data security and compliance. Our solutions help organizations in healthcare, financial services and education services meet compliance standards, including HIPAA, PCI, SOX, FISMA and FERPA. OnRamp operates multiple SSAE16/AICPA SOC 2 Type 2 and SOC 3 certified data centers to deploy hybrid computing solutions that let you blend secure cloud computing, managed hosting, and colocation to best meet your unique requirements. Contact us for more information:



BEST-IN-CLASS SOLUTIONS

- Colocation
- Managed Hosting
- Private Clouds
- Disaster Recovery
- Hybrid Hosting
- Compliant Hosting



STATE-OF-THE-ART DATA CENTERS

- HITRUST CSF Certified
- SSAE 16 / AICPA SOC 2 Type 2 & SOC 3
- 24/7/365 Staffed NOC with Full7Layer Support
- Multi-layer Physical & Logical Security
- Fully Redundant Critical Systems
- 2N Power from Substation to the Rack



SECURITY & COMPLIANCE FOCUS

| | |
|------------------------|-------|
| HIPAA | PCI |
| GLBA | FISMA |
| FERPA | FACTA |
| U.S. EU Privacy Shield | SOX |

